

Upgrade from 256k to 2M Broadband Special Home Offer...

Upgrade from 256k to 2 Megabit during October on your home connection and we'll only charge you the 256k rate for the first month!

2 Megabit Broadband is up to 50 times faster than dialup, and costs just \$10 more per month than the 256k plans.

You'll still get all the added extras: free 25 hour dialup account, unlimited email addresses, and free spam & virus protection. Even better, there's no upgrade fee, and if you upgrade during October, we'll only charge you the 256k rate for the first month that you upgrade. To upgrade now, ring us on 0508 774 583, or email support@quicksilver.co.nz



Quicksilver lobbies government for better Broadband

Quicksilver's Chief Technical Officer, Mark Frater, has recently been involved in forming ISPANZ (the Internet Service Providers' Association of New Zealand), along with many other Internet Providers in NZ. ISPANZ has been formed to lobby the government on issues facing ISP's in providing low cost, competitive Broadband offerings in NZ.

ISPANZ wants legislative changes for the wholesale UBS (Unbundled Bitstream Service) DSL provided by Telecom New Zealand and currently wholesaled by many ISP's in NZ. The group wants lower pricing, faster downstream and upstream speeds, and equal service levels for wholesale providers.

The group met with IT Minister David Cunliffe in Wellington during August to press the Government for better broadband offerings. Cunliffe says he thinks it's useful for the industry to speak with one voice about the issues it faces, and that it will make his job easier, although he may not agree with everything ISPANZ wants. He adds that ISPANZ appears to have a broader agenda than just Telecom-bashing, and promises to keep his door open.

Cunliffe has also received a letter that sets out ISPANZ's thoughts about Telecom's current wholesale offering. The letter contains the recommendation that

New Zealand implements local loop unbundling (LLU), as it has benefited broadband competition in the rest of the world.

20 years ago, the only telephone that you could put on your phoneline (the two copper wires coming into your house) was a phone supplied from Telecom. With some changes to the Telecomms. Act in 1987 and the introduction of the Telecom "Telepermit" system, Kiwis can now choose from a wide range of stylish phones to suit their needs.

However, you can still only get one phone service over those two copper wires - Telecom's phone service.

Local Loop Unbundling (LLU) would give the ability for other telecommunications companies to put their own equipment on the OTHER end of the two copper wires that come into your house. This would give you access to a wide range of innovative telephone and communications services and bring 21st century telephone services to go with your 21st century telephone.

ISPANZ's position is that when Local Loop Unbundling does become available, it must take its position alongside UBS as a wholesale option. Smaller ISPs may not be able to afford to invest in nationwide infrastructure, but still have a part to play in offering competitive Broadband products to the market.

Quicksilver is only one of the highly experienced and savvy Internet entrepreneurs who are part of the ISPANZ group. All members are committed to encouraging innovation and the development of information and communication technology in New Zealand.

There are currently 22 members of the group, with other interested parties remaining anonymous for the time being. Current members include:

Quicksilver Internet / Mercury Telecomms. Ltd
 Quickernet Ltd / eznet
 Maximum Internet Ltd
 ihug Ltd
 Networks.net.nz Ltd
 ISPANZ Ltd
 Actrix Networks Ltd
 Callplus Ltd
 InSPire Net Ltd
 WiseNet Ltd
 iGRIN Internet (The Internet Grp Northland Ltd)
 Compass Communications Ltd
 Slingshot Internet
 Snap Internet Ltd
 Plain Communications Ltd
 Globe.Net Communications Ltd
 Quik Internet New Zealand
 ICONZ Ltd
 Tasman Solutions Ltd
 Earthlight Communications Ltd

More information can be found about the group at www.ispanz.org.nz.

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With pricing from just \$495 per year (plus setup costs), it's easy to see the value in promoting your business hundreds or thousands of times per year with Mailbrand.

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- No change to the way staff send email, no software to install
- Add a disclaimer to every email automatically
- Generate leads & hits to your website
- Easy one-time setup
- Extremely affordable for small businesses

www.mailbrand.co.nz

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webmail.quicksilver.net.nz
Helpdesk: (8.30am-10pm, 7 days,
 Public Holidays 9am-5pm):
0508 QSILVER (0508 774583)

Customer Profile

www.vineyardcottages.co.nz



Nestled in picturesque countryside, surrounded by vineyards, the **Vineyard Cottages & Conference Centre** offers exclusive, self-contained accommodation in the delightful Waikoukou Valley, just 30 minutes from the centre of Auckland City. Vineyard Cottages is available for weddings, corporate conferences, or just a peaceful relaxing stay. Each cottage is a secluded haven from the world, and our facilities include an outdoor patio, fireplace, BBQ, and stocked pantry. The cottages are surrounded by Matua Valley Wines vineyards, the heart of the Waimuaku wine growing region. There

are several established vineyards in the area which you can visit during your stay.

Our new conference complex has been designed for **corporate functions, product launches, meetings, and intimate weddings**. The complex can host up to 28 guests, and has state of the art audio visual equipment to ensure a successful event.

Four of the country's most beautiful golf courses are close by, including the spectacular Muriwai Golf Club, with its breathtaking views of the surf. The area also boasts adventure activities, clay target shooting, hot-air ballooning and excellent fishing. Just a short stroll through the vineyard is The Hunting Lodge restaurant. Housed in a delightful 130 year old colonial cottage, it serves award winning cuisine.

Contact Us

Vineyard Cottages & Conference Centre
1011 Old North Road,
Waimauku, Auckland

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Fax: (09) 4119626

Website: www.vineyardcottages.co.nz

Email: info@vineyardcottages.co.nz

Hosts: Kristine & David Simpson



Business Watch

Earn income with Quicksilver's Reseller Program

If you run your own business, Quicksilver's reseller program could generate an attractive income for you & your business, **earning a percentage of your customers' spend every month**, for as long as they are a customer with us.

Current Quicksilver resellers include companies such as Computer Retailers, Language Schools, Accounting Firms & Web Designers.

Is your Business suitable?

- You are a registered business in NZ, established for 12 months or more
- Your customer base/Target Market is suitable for selling internet or tolls services to
- You believe you could potentially signup at least 5 or more new customers per month
- You are able to provide

excellent service to new customers

For those who don't meet the criteria above, you could still earn a \$10 credit for each customer referred to Quicksilver.

For more information on our reseller program, and an application form, contact Andrew Mackintosh on amackintosh@quicksilver.co.nz

Surfing with Quicksilver

OUT AND ABOUT: THINGS TO DO IN OCTOBER

Spring has very much sprung, and with daylight savings beginning on October 2nd, it's time to enjoy those lovely sunshine filled days and light evenings once again.

We've got a few suggestions on what to do during October.

Catch a show

www.nzfashionweek.com
www.parentandchildshow.co.nz
www.visionaryliving.co.nz
www.senzexpo.co.nz

Take a Trip:

City to City for \$10! (Limited time)
www.intercitycoach.co.nz

Visit a Market

Parnell French Market
www.lacigale.co.nz



Marlborough Farmers Market
www.marlboroughfarmersmarket.tk
Kerikeri Farmers Market
<http://tinyurl.com/cah5a>
Hawkes Bay Farmers Market
<http://tinyurl.com/9v3du>
Otago Farmers Market
<http://tinyurl.com/dyzpt>

Aotea Square Markets (Ak)
<http://tinyurl.com/95u64>

Take a drive
<http://tinyurl.com/9kvm4>

Do a Wine Tour
<http://tinyurl.com/7jgxc>
<http://tinyurl.com/bq2mp>
www.winetoursbybike.co.nz
www.winetrailtours.co.nz

Diwali Festival of Lights
<http://tinyurl.com/cufch>
<http://tinyurl.com/7rnr3>

Go to the Zoo

www.aucklandzoo.co.nz
www.hamiltonzoo.co.nz
www.zoo.wcc.govt.nz

Catch a Film

Italian Film Festival
www.italianfilmfestival.co.nz
www.village.co.nz
www.rialto.co.nz

Go to the Museum

www.tepapa.govt.nz
www.otagomuseum.govt.nz
www.rotoruaamuseum.co.nz
www.waikatomuseum.org.nz
www.motat.org.nz
www.aucklandmuseum.com

Get some Exercise

www.sparc.org.nz
www.yoga.org.nz
www.yogaindailylife.org.nz
www.aucklandmarathon.co.nz

